

# **CONGRATULATIONS!**

You've decided to embark on a path to purchasing property in New Hampshire!

# Why Peak Homes & Land?



## I care...

Plain and simple. A timely returned phone call or email. A great reference so you don't have to do the legwork. A conscious effort to stay within the parameters and guidelines you've provided me. I care, tremendously, because buying property is one of the singlemost important decisions you'll make in your lifetime. I want you to say Peak Homes & Land was there for you...without question.



# Locally Grown and Operated...

At Peak Homes & Land; Keller Williams Lakes & Mountains Realty I am the choice to assist with the process because I know the Granite State best! So when the property and time is right, you can buy with confidence knowing you're supported by someone born here, working and volunteering here and still making New Hampshire their first and only home.



# Keller Williams is #1...

Peak Homes & Land is backed by the #1 real estate company on the planet; Keller Williams! With world-class technology, and total investment in a platform that buyers prefer, your experience is personal, professional and progressive. As a KW agent I'm always learning through continuing education, being challenged by our peers and protecting the highly respected brand we represent.

# **WHAT'S NEXT?**

Purchasing property takes more than just an agent and a buyer. It takes a plan, and a team of qualified individuals to make sure the ENTIRE process is smooth from start to finish.

A BASIC TIMELINE

# **PURCHASING A PROPERTY**



### **Get Excited!**

READINESS & PREAPPROVAL

This is fun, but not easy...that's why you have me! I'll keep things honest and light. Are you ready to buy a home? Have you found a great lending partner and received a preapproval letter. How much can you spend? I'll get you off on the right foot!



### Find a Property!

RESEARCH & TOUR

Research neighborhoods where you would like to live. Include factors like taxes, school systems and town amenities. Peak Homes & Land will arrange showings based on your preferences, and provide feedback on the positives and neactives.



### Make an Offer!

CONTRACT & NEGOTIATE

Once you've found the home of your dreams, Peak Homes & Land will assist in writing a contract reflecting your budget, the current market and the condition of the home. It can be accepted, rejected or countered. I'll help



### Go Under Contract.

INSPECTION & CLOSING PREP

You have a signed contract! BUT, there are several important steps that happen BEFORE you get the keys. Home inspections help ensure you know all the facts on the property. Your lender will also officially begin the loan process. Title will inspect the Deed!



### **Get Your Keys!**

CLOSE THE TRANSACTION

A great buyer-agent relationship with timely and accurate communication is the fastest and easiest way to get to the closing table. It is Peak Homes & Land mission to deliver a property-buying experience second to none!

# **PEAK HOMES & LAND**

### **LENDING**

Lyn McCarthy - Northway Bank

Mortgage Loan Officer - NMLS #409079 Email: Imccarthy@northwaybank.com

Tel: 603.326.7350

Kathy Sanderson - Bank of New Hampshire

VP; Sr. Mortgage Loan Officer - NMLS #409084

Email: sanderson@banknh.com

Tel: 603.527.6609

Tammy Cote - AnnieMac Home Mortgage

Area Manager - NMLS #108881 Email: TCote@Annie-Mac.com

Tel: 603.255.3795

### **INSPECTIONS**

Jim Sherman - Premier Home Inspection Services

Email: office@premierhouseinspection.com

Tel: 603.767.1241

Ward Simonton - W.S. Certified Home Inspections

Email: simonton@fairpoint.net

Tel: 207.935.6026

David DeVries - Northeast Home Inspections

Email: dave.nehomeinspections@gmail.com

Tel: 603.520.9624

### **TITLE SERVICES**

Vicki Weegar - Alpine Title Services

Email: vicki@alpinetitleservices.com

Tel: 603.447.5835

Liz Widmer - Red Door Title

Email: lwidmer@reddoortitle.com

Tel: 603.427.9399

Melissa Arias - Presidential Title Services

Email: marias@presidentialtitlenh.com

Tel: 603.733.5925

### **INSURANCE**

Sara Holtby - Mason AHT Insurance

Email: Sara.Holtby@ahtins.com

Tel: 603.356.3392

Diane Reo - State Farm Insurance

Email: diane@dianereo.com

Tel: 603.356.0550

Mindy Prescott - Chalmers Insurance Group

Email: mprescott@chalmersinsurancegroup.com

Tel: 603.356.6926



# ME

Christopher became a licensed Realtor in May, 2019, and specializes in residential and land real estate services in Carroll County, NH. Spending his first two years on a team, Chris departed in September, 2021 to create his own company and brand, Peak Homes & Land; Keller Williams Lakes & Mountain Realty.

A native of North Conway, Chris brings two-plus decades of B2B and B2C sales and marketing experience. He has worked in senior-level positions for the Manchester Monarchs Hockey Club (Manchester, NH), Mount Washington Radio Group (North Conway, NH), and Mt. Washington Chamber of Commerce (North Conway, NH). From large corporations to small, locally owned businesses, Chris understands how to navigate the sales process for the best possible results.

In addition to living and working in the 'Valley, McNevich has also served on the several boards and committees including the Mt. Washington Valley Chamber of Commerce, Arts in Motion, the MWV Regional Collaborative and NHSCOT (the New Hampshire Highland Games). He coached youth soccer for the North Conway Community Center and baseball for Madison in the MWV Cal Ripken League.

McNevich is a graduate of Gould Academy (1995), and Plymouth State College (2000).

# BIO/NOTES



LAKES AND MOUNTAINS KELLERWILLIAMS. REALTY